



Hawaii Companies Interested in Doing Business Overseas

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Please also see the *Energy, Environmental, and Engineering Technology & Services Export Directory* (www.state.hi.us/dbedt/ert/hed2).

AM Partners, Inc.

Charles Lau, AIA, President
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AM Partners is a progressive design studio where ideas and cultures intersect. The company portfolio represents a cross section of architecture, interiors, planning and graphic design commissions worldwide.

Established in 1985, AM Partners quickly emerged as a creative powerhouse in Hawaii's architectural scene. But the company soon expanded beyond Hawaii turf. Our award-winning projects now span the United States and the Pacific Islands, and reach as far as China and Puerto Rico.

"My job is to push all projects to the limit," says Charles Lau, AIA, founder and President of AM Partners. "Good design is about solving the problem creatively. And creativity has no limits."

Applied Technology Corporation

Alfred Yee, President
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 Honolulu, Hawaii 96814
 Phone: (808) 973-1800
 Fax: (808) 973-1808
 URL: www.precastdesign.com
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Precast Design Consultants
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 Singapore
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 Fax: (65) 6736-1077
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Applied Technology Corporation is an international, consulting structural engineering firm specializing in precast concrete design. The company is dedicated to the advancement of structural engineering and construction through innovation and creativity.

In structural engineering, true innovation is more than a design concept or construction technique. While exotic theories and daring applications frequently complicate things, design simplifications utilizing precast technology will almost always reduce the materials, labor and time required for construction, resulting in significant cost savings.

BMT Designers & Planners

Neil Sheehan
 Honolulu Office Manager
 3049 Ualena Street, Suite 710
 Honolulu, HI 96819
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BMT Designers & Planners (D &P) is an engineering, environmental, and safety consulting company- providing design, analysis, program management, and information technology services to government and private organizations since 1953.

With headquarters in Virginia and satellite offices in Hawaii, California, Washington, North Carolina, and Florida, D & P serves a variety of clients in the maritime, manufacturing, and maritime industries. As a wholly owned subsidiary of British Maritime Technologies (BMT), D & P has access to a wide range of scientific and engineering capabilities. D & P's 40 plus strong environmental, safety, and health professionals conduct analyses of potential threats to the environment and human health and safety. These services include natural and cultural resource surveys/plans, environmental planning, development of pollution prevention plans, recycling and solid waste studies, and safety mishap/hazard identification and analysis for ships and shore facilities. D & P provides training products and services in the engineering, environmental and safety subject areas, and website design.

In addition, D & P has Chinese environmental engineers available in their San Diego and Arlington, Virginia offices.

Clayton Group Services, Inc.

Daniel P. Ford R.G.
 Vice President, Director
 Clayton Group Services, Inc.
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 808-531-6708
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 URL: www.claytongrp.com

Clayton Group Services, Inc. (Clayton) provides solutions for a broad range of environmental concerns. Clayton is organized into three broad disciplines: Environmental Services, Occupational Health and Safety, and Laboratory Services.

Clayton has offices located near major metropolitan cities nationwide, including Atlanta, Boston, Chicago, Cleveland, Dallas, Denver, Detroit, Honolulu, Indianapolis, Los Angeles, New York, Portland, Raleigh, San Antonio, San Francisco, Seattle, Tampa, and Wichita. Corporate headquarters is in Novi, Michigan.

Email: dford@claytongrp.com

The Hawaii office continues to expand its Environmental Services including environmental site assessments, subsurface investigations, compliance audits, and soil and groundwater remediation. The office also continues to develop its Occupational Health and Safety Services, such as asbestos and lead management, indoor air quality, mold remediation, and other industrial hygiene services.

Durrant

Mel Choy, AIA, Managing Principal
Durrant-Media Five, a part of the
Durrant Group, Inc.

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Honolulu, Hawaii 96813

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Durrant is a family of professional companies providing services in architecture, construction management, engineering, planning, codes, information systems, interior design, and financing for beneficial change to the made and natural environment.

Durrant has offices in Phoenix, Arizona; Tucson, Arizona; Sacramento, California; Denver, Colorado; **Honolulu, Hawaii**; St. Charles, Illinois; West Des Moines, Iowa; Dubuque, Iowa; Minneapolis, Minnesota; St. Louis, Missouri; Austin, Texas; San Antonio, Texas; Hartland, Wisconsin; and Madison, Wisconsin.

Edward K. Noda and Associates, Inc.

Ed Noda

President

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Edward K. Noda and Associates, Inc. (EKNA) is a Hawaii based company specializing in coastal and ocean engineering in the Pacific Basin. The company has extensive experience and capabilities in all the fundamental areas of coastal and ocean engineering including the following:

- Oceanographic design criteria evaluation including deep-water tropical cyclone and hurricane generated wave hindcasting, analytical transformation to nearshore locations using processes of wave refraction, diffraction, shoaling and breaking, storm surge numerical modeling, wave setup processes, overland flooding processes, analysis of forces and loads on structures and breakwaters, marina and harbor planning and design, and littoral drift and coastal erosion processes.
- Computer modeling of ocean processes including circulation flows driven by tides and winds, effluent plume models for ocean outfall discharges of both wastewater and heated water from power plants, turbidity dispersion models for such processes as manganese crust and nodules mining and discharges, dumping of dredged spoils from harbor dredging operations, stormwater discharges and turbidity generated by onshore and offshore construction activities.
- Extensive field data acquisition capabilities including bathymetry and sub-bottom seismic surveys, current and wave measurement programs, oceanographic and water quality field measurement surveys, and diving and underwater inspection services.
- Environmental Assessment and Environmental Impact Statement development combining the evaluations and results of the above technical areas.

Energy Conservation Hawaii and Pacific Energy Services Company

Pacific Energy Services Company (Pac-Energy) was established in 1998 and has since helped save millions of dollars in combined electrical and gas energy costs for the company's customers. The company provides

Darren T. Kimura, CEM, CDSM
Certified Energy Manager (CEM)
Certified Demand Side Manager
(CDSM)

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energy consulting and energy studies, project design (mechanical and electrical), construction management, and commissioning. The company has consulted, engineered and construction managed energy projects throughout the state of Hawaii. Pacific Energy Services Company's mission is to help Hawaii's Businesses save money by reducing energy consumption.

Pacific Energy Web: www.pac-energy.com

Energy Conservation Hawaii offers lighting retrofits, including analysis of lighting efficiency by measuring actual electrical power consumption and forecasting of savings; removal of inefficient lighting and replacement with new energy efficient equipment such as typical lamp and ballast system, T5 technology, or even day lighting. Energy Conservation Hawaii also offers lighting maintenance services, lighting disposal services, and retail sales.

Energy Conservation Web: www.energyhawaii.com

Energy Specialist Hawaii, LLC

Keola Childs
General Manager

Phone: (808)
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E-mail: kchilds@westhawaii.net

Energy Specialist Hawaii specializes in alternate energy and energy conservation. Bill Brooks, President, has been involved in this field for 25 years. The company has state-wide and international distribution or dealer rights to a broad variety of alternate-energy and energy-saving equipment and products. The company's marketing efforts are focused on those which are innovative and offer the fastest return on the investment.

Environmental Science International Inc.

Mr. Ernest Shih, President
328 Uluniu Street, Suite 204
Kailua, HI 96734
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Fax: 1-808-261-0749
URL: www.esciencei.com
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Environmental Science International (ESI) is a full-service environmental consulting firm specializing in environmental assessment, investigation, remediation, and compliance. ESI currently operates from headquarters in Kailua, Oahu and an office in Tokyo, Japan. The company's clients include all branches of the United States military, major oil companies, multinational corporations, and other consulting and engineering groups.

ESI has performed environmental consultation, investigation and corrective actions for clients in Hawaii, Japan, and Korea for seven years. With offices in Hawaii and Tokyo, ESI can research, mediate, export, and implement U.S. environmental and engineering technologies to Japan, and the Asia-Pacific Region.

ESI is committed to serving customers with quality, innovation, and efficiency while creating a safe, healthy, and clean environment. The company's local strength and stability has benefited clients by providing a highly reputable, fully insured, continuous resource for all their consulting needs. Because of the company's long-standing stature in the community, ESI is able to bring valuable information, subcontractors and other professional relationships to assist clients.

Grace Pacific Corporation

Grace Pacific Corporation is the leading asphalt pavement manufacturer throughout the State of Hawaii. Grace Pacific is also an aggregate and

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sand supplier for Oahu. The company has been in business since October 1931, and currently has 240 employees and a large equipment fleet to cover all aspects of civil work in the construction industry.

Grace Pacific Corporation is currently working on a "Maintenance Solution" product line for various cleaning purposes.

Hawaii International Environmental Services, Inc.

Hawai'i International Environmental Services, Inc., provides comprehensive environmental services to a wide range of clients from strategically located offices in Hawaii, Guam, Japan, and California.

Headquarters

Hawai'i International Environmental Services, Inc.
 Mayumi Randall, President
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This Hawaii-based company was formed by local scientists and engineers to provide the Pacific business community with cost-effective, multidisciplinary geotechnical and environmental consulting and engineering services. The corporate mission is to provide high-quality professional services with the client's interests in mind; planning, designing, and implementing projects that are cost-effective, well engineered, and scientifically sound. HIES has exported environmental services and related technology to Japan, Guam, Micronesia and other Pacific Islands since 1994.

Hong Kong-Hawaii Chamber of Commerce

The HKHCC and HKCHCC mission is to serve as a permanent link to promote Business, Trade, Transfer of Professional Knowledge and Technologies between Hong Kong, its neighboring region and Hawaii. Objectives are to:

Hong Kong China Hawaii Chamber of Commerce

Johnson W. K. Choi, MBA, RFC.
 President and Executive Director
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 Suite 1813
 Honolulu, Hawaii 96813
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 Fax: 1-808-524-8063
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 email: info@hkchcc.org

- Get business done with results;
- Strengthen economic and cultural ties between Hong Kong, its neighboring regions and Hawaii;
- Promote and facilitate trade, education, high technology, biotechnology, and other professional services;
- Facilitate networking among professionals in various disciplines who have a common interest in Hong Kong and China;
- Promote understanding of Hong Kong and China in the United States and among the international business community;
- Support the Federation of Hong Kong Business Associations Worldwide; and
- Create value added benefits for HKHCC and HKCHCC members.

Kai Hawaii Inc.

KAI Hawaii, Inc. is a complete full service consulting structural engineering firm that is committed to innovative, safe, and cost effective solutions for clients' needs. Kai Hawaii works closely with clients, listens to client needs and goals, and effectively uses company resources to produce professional high quality work products that consistently meet or exceed project schedules, project budgets and industry standards. This is accomplished with a highly trained and experienced staff of licensed professional engineers supported by technicians utilizing the latest in computer-assisted design and drafting tools.

Mr. Ken Hayashida, P.E., Principal
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The firm has successfully completed over 400 projects, primarily in the

State of Hawaii, involving new construction, repair, alteration, maintenance and engineering investigation of buildings, bridges and various other structures.

They are knowledgeable and sensitive to local conditions, material availability, issues of constructability, and environmental constraints.

KPMG LLP

Walter Y. Ida
 Director of Business Development
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 URL: www.kpmg.com
 e-mail: wida@kpmg.com

In a global marketplace distinguished by remarkable growth and consolidation, companies face a host of new challenges in today's economy. KPMG helps clients successfully respond to changing opportunities by providing professional services, wherever and whenever they're needed.

More than 100,000 KPMG professionals in member firms worldwide collaborate across industry, service and national boundaries to deliver professional services in 159 countries. This network of firms is connected through three operating regions, bringing together local and national resources with flexibility, responsiveness and consistency of service delivery worldwide.

Lyon Associates, Inc.

Frank E. Lyon, Jr., P.E., President
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 Fax: 1-808-523-1738
 URL: www.lyonassociates.com
 E-mail: adminhi@lyonassociates.com

Lyon Associates, Inc., headquartered in downtown Honolulu, Hawaii, provides expertise in engineering, construction management and planning. Founded in 1961, Lyon Associates, Inc. has undertaken projects in all major disciplines of engineering services.

Lyon Associates' services include: build operate transfer; civil engineering (site development, utility engineering, highway engineering; marine and port facilities engineering; landslide stabilization; land use planning; waterline development and drainage studies); construction management; and master planning.

Lyon Associates has branch offices in Pago Pago, American Samoa; Manila, Philippines; Ho Chi Minh City, Vietnam; Jakarta, Indonesia; Lahore, Pakistan; Vientiane, Laos; and Kampala, Uganda.

M&E Pacific

Mr. Rudy Mina, President
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M&E Pacific is a leader in the field of providing services for civil engineering (civil, environmental, structural, mechanical, electrical), planning, design, hazardous waste remediation, construction management and surveying projects for military, government, industrial and private clients. M&E Pacific engineers have been operating in Hawaii and the Pacific Region since 1959 and have completed hundreds of successful engineering projects.

The multidiscipline in-house staff provides services for planning, design, inspection, and construction management in civil, environmental, hazardous waste, mechanical, and electrical engineering, and surveying.

Languages available within company (other than English):

Chinese (Mandarin), Japanese

More information on the company is available in the *Energy, Environmental, and Engineering Technology & Services Export Directory* (www.state.hi.us/dbedt/ert/hed2).

Oceanic Institute

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Manager, Technology Transfer
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Tel: 1-808-259-3192
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email: oi@oceanicinstitute.org

Oceanic Institute is a private, not-for-profit research and development organization dedicated to marine aquaculture, biotechnology, and coastal resource management.

Oceanic Institute's mission is to develop and transfer economically responsible technologies to increase aquatic food production while promoting the sustainable use of ocean resources. Oceanic Institute works with community, industry, government and academic partners, and nongovernmental organizations to benefit the state, the nation, and the world.

Pacific International Center for High Technology Research

Keith Matsumoto
Vice President & Chief Operating Officer
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Email: keith.matsumoto@pichtr.org

The Pacific International Center for High Technology Research (PICHTR) is an independent, not-for-profit, applied research and development center incorporated in Hawaii with an international board of directors from the United States, Asia, and the Pacific region.

PICHTR is chartered to promote and develop technology appropriate to the marine and tropical environment of the Asia-Pacific region and to assist, facilitate and support its application through technical services, education, and training. Much of the organization's work is related to the applied research and development of renewable energy technology. PICHTR also has resources to support environmental planning and remediation activities.

PSC Consultants, LLC

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Principal / CEO
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PSC Consultants, LLC is an environmental and geotechnical engineering consulting firm which offers studies, investigations, construction materials testing, inspection services and construction management support. PSC also offers environmental consulting services including site assessments, asbestos and lead based paint surveys and abatement, and soil and groundwater contamination studies.

Capabilities include computer modeling and engineering analysis of corrosion, resistivity, settlement, slope stability, foundation design, pavement design, seismic response, hydrogeologic and subsurface terrain modeling, laboratory data reduction, well log displays and test boring log production. Available equipment includes nuclear density gauges, fully equipped vehicles for exploration and field testing purposes, soil and water sampling, and continuous sampling and coring. The drilling equipment is accessible to small and difficult areas, ideal for specialty contractors.

PSC's in-house testing laboratory for soils and rock is designed for the determination of all standard soil, aggregate, and rock properties for geotechnical and environmental purposes, including resistivity tests. More information is available in the [company brochure](#).

SSFM International, Inc.

A Hawaii-based, minority-owned business founded in 1959, SSFM International, Inc. provides quality professional services for project

Mr. Michael P. Matsumoto,
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 URL: www.ssfm.com

management, structural engineering, civil engineering, planning, corrosion engineering, special inspections, and construction management assignments in the state of Hawaii and the Pacific Basin.

The company offers a broad range of professional services in the planning, management, and design of projects from the conceptual phase through the construction phase to public agencies, institutions, industries, architects, engineers, contractors, private owners, and developers .

State-of-the-art technology and extensive in-house computer resources enable staff to fully manage, design, and optimize projects of any scale and complexity. This commitment to the use of technology in all aspects of their work permits them to provide cost-efficient and quality work products.

Languages available within company (other than English):
 Japanese, Korean, and Cantonese

The Environmental Company, Inc.

The Environmental Company, Inc. (TEC) is a full-service architectural, engineering, and environmental consulting firm. TEC provides innovative solutions for managing man's relationship with the natural and built environment.

The company's interdisciplinary approach begins with a solid understanding of issues. The company's engineers, architects, and scientists use advanced techniques and apply innovative technologies to produce desired results.

TEC's specialists have a wealth of experience in technical, financial, legal, and managerial issues.

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 Pacific Regional Manager
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University Associates, Inc.

Wind Energy Surveys
 Air Pollution Sampling and Dispersion Calculations
 Meteorological Measurements and Analysis

University Associates, Inc. provides consulting services to legal and construction companies doing meteorological air quality analysis. Other specialty areas include research on wind energy from a meteorological point of view, primarily wind turbine siting, power production estimates, the effects of turbulence on wind turbines. Dr. Daniels is the author of the World Meteorological Organization's recommendation document for wind energy siting in the tropics.

Anders Daniels, Ph.D.
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Weston Solutions, Inc.

WESTON...Restoring Resource Efficiency

Weston Solutions, Inc. (formerly Roy F. Weston, Inc.) is a leading environmental and redevelopment firm, delivering comprehensive solutions to complex problems for industry and government worldwide. The company's services encompass environmental remediation, redevelopment, and management and compliance. Its emphasis on restoring resource efficiency to its clients' operations - including land, air, water, facilities, and staff - ensures that clients derive maximum value from their resources. The Honolulu Office serves as WESTON Solutions'

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primary place of business for projects in Hawaii and throughout the Pacific Rim.

WESTON presently has greater than 2000 employees with more than 60 offices. The Hawaii operations also includes project offices in Okinawa, mainland Japan, Korea, and Guam.

**Wimberly Allison Tong & Goo -
Architecture, Design, Planning and
Consulting**

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The goal at WATG is to create special environments that lift the spirit. Over the course of the last half-century, Wimberly Allison Tong & Goo (WATG) has become the world's leading design consultant for the hospitality, leisure and entertainment industries.

Having worked in over 120 countries and territories across six continents, WATG has designed more of the world's great hotels and resorts than any other firm on the planet. Many of WATG's projects have become international landmarks, renowned not only for their design and sense of place but also for their bottom-line success.

In addition to its Honolulu office, WATG has offices in London, Los Angeles, Seattle, Newport Beach, Singapore, and Orlando.

Yankee Group Investments, Inc.

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Yankee Group Investments, Inc., established in 1985, is interested in developing business relationships with companies wishing to venture into Hawaii. The company exports its knowledge base and experience by assisting companies in the development and completion of successful projects. Services include consulting, business development, market research, networking introductions, background investigation and verification. Experienced in the US, Hawaiian / Pacific and Asian Market. The company provides reliable, accurate, quality, research and consulting services in the following sectors:

- Travel & Hospitality Industry - Marine & Cruise Industry
- Biometric Authentication Systems Solutions
- Electronic Publishing Solutions - Printing on Demand

Hawaii representative for Presspoint, Publishing Electronic Printing Concepts. PEPC, has developed a self-contained interactive kiosk, the PRESSPOiNT™ that digitally prints the latest editions of newspapers, on-demand within minutes. PEPC's state-of -the-art proprietary software - developed in close co-operation with IBM - and its Private Multicast Satellite Network, have created a Digital Distribution Network - covering 99.1 % of the world population - that provides a distribution "highway" to PRESSPOiNTS around the globe (www.pepcnews.com).

Iridian Technologies, Iris recognition technology is one of the world's most accurate, most scalable and least intrusive identification methods. Provides a safe, fast, user friendly and cost effective identity authentication and security solutions (www.iridiantech.com).

Marketing Asia Pacific, LLC. Exclusive Hawaii agent for Travel Vision (www.travel-vision-jp.com).

Contact Information

Hawaii based companies with questions about this program should contact:

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Postal mail: Department of Business, Economic Development, and Tourism

Strategic Industries Division

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